

Message Text

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43

ACTION COME-00

INFO OCT-01 NEA-09 ISO-00 EB-05 DRC-01 RSC-01 /017 W

----- 054280

R 180710Z SEP 74

FM AMEMBASSY DAMASCUS

TO SECSTATE WASHDC 1472

INFO AMEMBASSY BEIRUT

AMEMBASSY CAIRO

AMEMBASSY JIDDA

AMEMBASSY KUWAIT

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PASS COMMERCE

EO 11652: N/A

TAGS: ETRD, SY

SUBJ: TRADE OPPORTUNITY: SYRIA - MOTOROLA TELECOMMUNICATIONS

BEGIN UNCLASSIFIED:

1. WELL-KNOWN SYRIAN BUSINESSMAN ABDUL RAHMAN AL-ATTAR
(REP FOR FIAT, GENERAL TELEPHONE USA, THOMSON-CSF-FRANCE) HAS
PROVIDED US WITH COPY HIS SEPT 12 LETTER (HIS REF 3038/70)
TO MOTOROLA GOVERNMENT ELECTRONICS DIVISION, 8201 E. MCDOWELL
RD., SCOTTSDALE, ARIZONA 85257, REQUESTING QUOTATIONS FOLLOWING
EQUIPMENT.

A. PERSONAL RADIO SET TRANSCEIVER (FOR POLICEMEN),
200 UNITS.

B. PERSONAL RADIO SET RANSCEIVER (FOR POLICEMEN),
FOR USE IN AUTO, NETWORK INTERCONNECTED BETWEEN CARS
AND HEADQUARTERS, 25 UNITS;

C. MAIN FIXED RADIO STATION TO COVER 30 KILOMETERS,
EIGHT UNITS;

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D. MAIN MOBILE RADIO STATION, 25 UNITS.

ABOVE EQUIPMENT TO BE SUPPLIED COMPLETE WITH ALL ACCESSORIES, POWER SUPPLIES, CHARGERS, TOOL KITS AND RECOMMENDED SETS OF SPARE PARTS FOR TWO YEARS.

E. TRANSCEIVER EQUIPMENT WITH MAGNETIC ANTENNA,
10 UNITS;

F. TRANSCEIVER WITH BUILT-IN MICROPHONE/LOUDSPEAKER,
20 UNITS;

ABOVE TRANSCEIVERS TO OPERATE ON FEW PRESET CHANNELS,
EQUIPPED FOR PERSONAL/SELECTIVE CALLING; EQUIPMENT PROVIDED WITH CODING FACILITIES PREFERRED.

2. TERMS: PRICE QUOTATIONS FOB/USA AND CIF DAMASCUS OR BEIRUT, 15 PER CENT COMMISSION/EXPENSES FOR ATTAR FIRM. DIRECT PURCHASE, CASH PAYMENT. ATTAR READY TO SEND HIS ENGINEER TO MOTOROLA IF NECESSARY OR RECEIVE MOTOROLA ENGINEER IN DAMASCUS.

3. ATTAR SAYS ORDER COULD BE WORTH WELL OVER \$1 MILLION. HIS LETTER ALSO INFORMS MOTOROLA THAT ALTHOUGH FIRM IS BOYCOTTED, ATTAR FIRM HAS OBTAINED SPECIAL AUTHORIZATION FROM SARG TO PURCHASE EQUIPMENT FROM MOTOROLA. END UNCLASSIFIED.

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4. FYI: WHILE NOT MENTIONED IN ATTAR'S LETTER TO MOTOROLA, ATTAR INFORMED US EQUIPMENT IS FOR DIRECT SECURITY SUPPORT OF PRESIDENT ASAD AND WILL BE OPERATED BY SYRIAN AIR FORCE SECURITY UNIT UNDER GENERAL MOHAMAD KHOLI KHOURY. ATTAR SAID PRESIDENT ASAD WAS VERY IMPRESSED WITH TELECOMMUNICATIONS SECURITY SUPPORT BROUGHT IN FOR PRESIDENT NIXON'S VISIT AND THUS THE REASON FOR SYRIAN INTEREST IN SUCH EQUIPMENT. END FYI.

5. ACTION REQUESTED: STATE/COMMERCE CONFIRM THAT MOTOROLA HAS RECEIVED ATTAR'S LETTER AND, IF NOT, PASS CONTENTS PARAS ONE TO THREE ABOVE TO MOTOROLA. ALSO, OFFER EMBASSY ASSISTANCE FOR MOTOROLA REPLY OR QUESTIONS TO LIMITED OFFICIAL USE

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ATTAR -- PO BOX 2990, DAMASCUS; CABLE ATTARCO-DAMASCUS;
TELEX 20023 ATTARS.
MURPHY

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: TELECOMMUNICATION, EQUIPMENT, TRADE
Control Number: n/a
Copy: SINGLE
Draft Date: 18 SEP 1974
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: cunninfx
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
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Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D740261-0669
From: DAMASCUS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1974/newtext/t19740936/aaaabekn.tel
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Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 3
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Previous Handling Restrictions: n/a
Reference: n/a
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Review Authority: cunninfx
Review Comment: n/a
Review Content Flags:
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Review Event:
Review Exemptions: n/a
Review History: RELEASED <15-Aug-2002 by rowelle0>; APPROVED <04 MAR 2003 by cunninfx>
Review Markings:

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30 JUN 2005

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Review Withdrawn Fields: n/a
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TAGS: ETRD, SY, US
To: STATE
Type: TE
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